



# Capital Solutions for Independent Sponsors — Fast, Flexible, and Reliable

Experience and Expertise in Debt and Equity Capital Transactions with Independent Sponsors

## Capitala Group's Strategy for Investing with Independent Sponsors //

For over 20 years, Capitala Group has provided debt and equity capital to Independent Sponsors in the U.S. lower middle market. With our practical, relationship-driven approach to ISP investing, we've developed a distinct perspective on how ISPs are evolving, how transactions are structured, and how true alignment can be achieved. Having recently closed our latest fundraise oversubscribed at \$1 billion, Capitala is well positioned to support Independent Sponsors with flexible capital and execution certainty.

## Key Differentiators //

- » Experience across 85+ non-sponsor transactions in diverse industries
- » Experienced team with the proven ability to close deals with speed and certainty
- » Flexible capital solutions including unitranche debt and equity solutions with no limitation on equity allocation
- » Capability to underwrite and close in accelerated timelines
- » Economic terms designed to drive mutual alignment between partners
- » Active board-level partnership without operational overreach



**85+**

Non-Sponsored  
Transactions



Over

**\$800M**

Deployed in  
Non-Sponsored  
Deals in LMM

## Structures and Sizes //

- » \$3-\$20 million EBITDA
- » Unitranche Credit Facilities  
\$10-\$50 million
- » Equity Capital  
\$3-\$25 million



A roofing services company that provides repair and replacement services to residential and small commercial properties.

**Active** // Fargo, ND  
Building Products  
*Debt + Equity Co-Investment*



A holding company comprised of multiple entities which provide engineering, surveying, and architectural services.

**Active** // Memphis, TN  
Business Services  
*Debt Investment*



A provider of high quality, durable medical equipment to hospitals and long-term care facilities.

**Realized** // Sante Fe Springs, CA  
Healthcare  
*Debt + Equity Co-Investment*



A provider of teleradiology services with over 100 radiologists across the U.S. that interprets medical images for customers throughout 48 states.

**Active** // Miami, FL  
Healthcare  
*Debt + Equity Co-Investment*



Sportsman Connect is a commercial concrete services company delivering durable concrete solutions tailored to meet the specific needs of each sector.

**Active** // Apache Junction, AZ  
Building Products  
*Debt + Equity Co-Investment*



Leading manufacturer of staging and seating risers, acoustical products and railing products for sports stadiums, performing arts facilities, and live event venues.

**Realized** // Brooklyn Park, MN  
General Industrial  
*Debt + Equity Co-Investment*



A leading franchisor and operator of waxing studios which produces a proprietary all-natural elastic wax.

**Active** // Fort Lauderdale, FL  
Business Services  
*Debt + Equity Co-Investment*



A leading provider of residential heating, ventilations, HVAC, and Plumbing installations, maintenance, and repair services to residential homeowners in the Mid-Atlantic and Southeastern U.S.

**Realized** // Lorton, VA  
Business Services  
*Equity Investment*



A leading marketing services firm that helps institutions of higher education meet their admissions, branding, and communication goals.

**Active** // Raleigh, NC  
Education Services  
*Debt + Equity Co-Investment*

Capitala Group is a leading private markets investment firm that has been investing private credit and private equity capital to lower middle-market businesses throughout North America for over twenty-five years. Since our inception in 1998, Capitala has invested and managed over \$3.2 billion<sup>1</sup>, utilizing our flexible capital mandate to deliver creative financing solutions. We aim to partner with strong management teams to create value and support growth through strategic partnerships, operational expertise, and a shared vision for success.

### Reach Out //

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<sup>1</sup> Includes invested capital since inception, callable capital to commingled funds and available credit facilities, and discretionary and non-discretionary managed accounts.