

ABOUT US //

Capitala Group is a leading asset management firm that has been providing individually tailored, private credit and private equity capital to lower- and middle-market businesses throughout North America for over twenty years. Since our inception in 1998, Capitala has invested over \$2.0 billion into small businesses and strives to make an impact through responsible investing and a unified mission to support ESG initiatives. We seek to partner with strong management teams to create value and support growth through strategic partnerships, operational expertise, and a shared vision for success.

STRATEGY //

Capitala works with management teams, business owners, funded financial sponsors and independent sponsors to individually tailor private credit and private equity to support the needs of lower- and middle market businesses.

TRANSACTION TYPES //

- » Buyouts
- » Recapitalizations
- » Strategic Acquisitions
- » Dividend Recapitalizations
- » Debt Refinancings
- » Add-ons

STRUCTURES //

- » Senior Credit Facilities
- » Unitrache Credit Facilities
- » Mezzanine Credit Facilities
- » Control Equity Capital
- » Minority Equity Capital

Capitala

A one-stop financing solution providing private credit and private equity capital to small businesses //

REACH OUT //

JOE ALALA, III Founder & Chief Executive Officer jalala@capitalagroup.com

JACK MCGLINN, III

Senior Managing Director - Raleigh jmcglinn@capitalagroup.com

RANDALL FONTES

Managing Director - Atlanta rfontes@capitalagroup.com

CHRIS NORTON

Managing Director - Underwriting cnorton@capitalagroup.com

ADAM RICHESON

Managing Director - Charlotte aricheson@capitalagroup.com

JACK VANDER LEEUW

Director jvanderleeuw@capitalagroup.com

GEOFF ZBIKOWSKI

Director of West Coast Originations gzbikowski@capitalagroup.com

SELECTED INDUSTRY FOCUS AREAS //

BUSINESS SERVICES // HEALTHCARE // CONSUMER PRODUCTS // GENERAL INDUSTRIAL // INFORMATION TECHNOLOGY // EDUCATION SERVICES //

INVESTMENT SIZES //

- » Control Equity Investments \$5MM to \$25MM
- » Minority Equity Investments \$2MM to \$10MM
- » Mezzanine Investments \$10MM to \$50MM
- » Loans \$25MM to \$150MM
- » Fund Investments \$1MM to \$5MM

4201 Congress Street, Suite 360 Charlotte, NC 28209 704.376.5502 // **capitalagroup.com**



REPRESENTATIVE INVESTMENTS //

Manufacturer of metal forming machine tools, forming, stamping, and punching/sizing presses. *

Marysville, MI





A holding company comprised of nine entities which provide engineering, surveying, and architectural services.

Memphis, TN

KleinHersh

The largest retained executive search and consulting firm exclusively focused on the healthcare and life sciences industries.

Horsham, PA



Global leader in specialty immunology and allergy testing.



Charlottesville, VA

Provider of home health care and hospice services for patients in Arkansas, Texas and Virginia. *

Fresh Dining Concepts

Third largest multi-location

franchisee of Auntie Anne's

stores. *

Delray Beach, FL

Event marketing and

Atlanta, GA

Pretzels stores and Cinnabon

nth degree

management company that

manages over 7,500 trade

shows and exhibits annually. *

VISIBLE BODY®

Content creator of 3D anatomi-

cal models and animations of

consumers, K-12 and higher

the human body, used by

education institutions.

Newton, MA



A multi-platform media, streaming, video content and consumer products company.

Cos Cob, CT



Provider of manned security and video surveillance services in the Southeast US.

Morehead City, NC

PRPACTIVE THE BDC EXPERTS

A multi-faceted provider of effective lead management and conversion services for the auto and motorized vehicle dealership sector.

Huntersville, NC



The US leading manufacturer of nonwoven products for the automotive, mattress, healthcare and other industrial industries. *

High Point, NC



A leading consolidator of media and advertising businesses throughout North America.

Memphis, TN

RASSIC 🕑 UEST

Jurassic Quest is the largest educational and interactive dinosaur themed show in the United States.

Houston, TX



Provider of mission-critical outsourced technical support and logistics services for data center original equipment manufacturers.

Lawrenceville, GA



Leading supplier of innovative M2M communication platforms used to track, monitor, protect and control remote assets. *

Camarillo, CA

