

Capitala

Capitala Group is a leading provider of capital to lower and traditional middle-market companies, through its family of credit focused funds. Since 1998, Capitala Group's managed funds have participated in over 100 transactions, representing approximately \$900 million of investments in a variety of industries throughout North America. Capitala Group manages both public capital (Capitala Finance Corp. (Nasdaq:CPTA)) and private capital for its investors and seeks to partner with strong management teams to create value and serve as long term partners.

About Capitala Finance Corp.

- **IPO:** September 30, 2013
- **Ticker:** Nasdaq:CPTA
- **Website:** www.capitalagroup.com
- **Management Ownership:** ~7%
- **Research Coverage:** 13 analysts

Investment Criteria

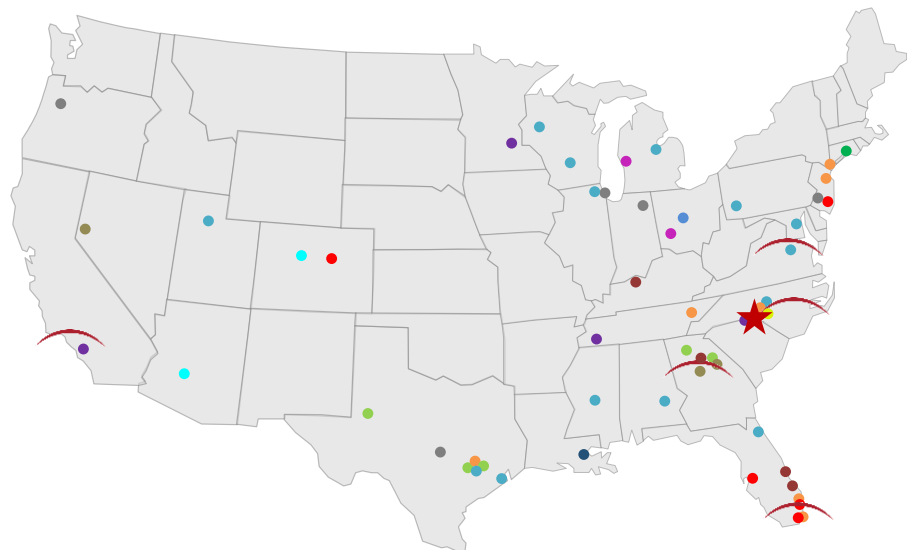
- \$10 - \$50 million investments
- Lower and traditional middle-market companies
- EBITDA in excess of \$5 million
- Strong management teams

Transaction Types

- Sponsor-led buyouts
- Management buyouts
- Recapitalizations
- Growth capital raises

Deal Structure

- Senior debt
- Subordinated debt
- Unitranche debt
- Preferred equity
- Common equity



Velum Global Credit Management, LLC not pictured (location: São Paulo, Brazil).

Capitala typically focuses on transactions in the U.S. and Canada. See reverse side for listing of representative investments.

Joe Alala, III

Charlotte, NC

jalala@capitalagroup.com

Jack McGlinn

Raleigh, NC

jmcglinn@capitalagroup.com

Chris Norton

Charlotte, NC

cnorton@capitalagroup.com

Steve Arnall

Charlotte, NC

sarnall@capitalagroup.com

Richard Wheelahan

Charlotte, NC

rwheelahan@capitalagroup.com

Eric Althofer

Charlotte, NC

ealthofer@capitalagroup.com

Michael Graham

Charlotte, NC

mgraham@capitalagroup.com

Randall Fontes

Atlanta, GA

rfontes@capitalagroup.com

Mario Shaffer

Washington, DC

mshaffer@capitalagroup.com

Christian MacCarron

Beverly Hills, CA

cmaccarron@capitalagroup.com

Casey Swercheck

Fort Lauderdale, FL

casey@capitalagroup.com

Representative Investments

Business Services & IT



Vology
Tampa, FL
www.vology.com

Information technology solutions and services including designing, implementing and managing infrastructures



Merlin International
Englewood, CO
www.merlin-intl.com

Information technology solutions for the U.S. federal government



GA Communications (dba Pure Red)
Stone Mountain, GA
www.purered.net

Full spectrum of advertising services for retailers as well as B2B and B2C customers

General Industrial



Burgaflex
Fenton, MI
www.burgaflex.com

Branded tube and hose assemblies sold to highway and off-road OEM customers



Aerial Access Equipment
Baton Rouge, LA
www.aae-la.com

Aerial work platforms and forklifts



Construction Partners
Dothan, AL
www.constructionpartners.net

Infrastructure and road construction company operating in the Southern United States

Consumer Products



Cedar Electronics
West Chester, OH
www.escortradar.com
www.cobra.com

Radar detection devices, citizens band radios, marine radios, two-way radios and dash cams



Brunswick Bowling Products
Muskegon, MI
www.brunswickbowling.com

Branded bowling products and solutions for bowling center operators, distributors and consumers



Western Window Systems
Phoenix, AZ
www.westernwindowssystems.com

Doors and windows primarily used in wide opening applications that facilitate outdoor living

Healthcare



American Clinical Solutions
Boca Raton, FL
www.acslabtest.com

Drug confirmation services primarily for pain management assurance testing



STX Healthcare Management Services
Houston, TX
www.southtexasdental.com

Dental practice management services primarily to pediatric-focused dental practices located in the southern United States



Medical Depot
Port Washington, NY
www.drivemedical.com

Durable medical equipment across a broad spectrum of healthcare providers' needs

Retail & Restaurant



Matilda Jane
Fort Wayne, IN
www.matildajaneclimbing.com

Girls' clothing and adult fashion and accessories sold primarily through representatives at home-based trunk shows



City Gear
Memphis, TN
www.citygear.com

Retailer and preferred Nike supplier focused on urban apparel and performance footwear



Boot Barn
Irvine, CA
www.bootbarn.com

Largest western wear retailer in the world with over 140 stores across 23 states

Business to Business



Corporate Visions
Incline Village, NV
www.corporatevisions.com

Marketing and sales messaging tools and training products and services



Kelle's Transport Service
Salt Lake City, UT
www.kellestransport.com

Temperature-sensitive freight transportation services throughout North America



Nth Degree, Inc.
Atlanta, GA
www.nthdegree.com

Event marketing and management company that manages over 7,500 trade shows and exhibits annually

For a full listing of our current investments, respective industry classifications and locations please visit our website or scan the barcode below and reference Capitala Finance Corp's (Nasdaq:CPTA) most recent quarterly 10-Q filing.



4201 Congress Street, Suite 360 | Charlotte, NC 28209
CapitalaGroup.com | 704.376.5502